

APC Product Manager

Lundberg LLC is seeking an experienced product manager to join our growing company. We are the leading worldwide supplier of process systems in several areas within the pulping industry and our Geoenergy division offers air pollution control technologies which are utilized in many different industries. The Air Pollution Control (APC) Product Manager would be responsible for managing the APC product line, including: Wet Electrostatic Precipitators, Regenerative Thermal Oxidizers, Scrubbers, etc. This includes defining the product line vision, prioritizing products and customer requirements and working closely with engineering, sales and marketing. The Product Manager will also be responsible to ensure revenue and customer satisfaction goals are met and that the product line supports the company's overall strategy and goals.

PRIMARY DUTIES WILL INCLUDE:

- Act as a leader within the company and mentor others in your department
- Define the product strategy for APC line
- Be an expert with respect to our APC products and competition
- Manage, develop, review and approve customer proposals and pricing.
- Ensure product features translate into customer value and competitive pricing.
- Work with Sales Manager to assess partnerships and licensing opportunities with external third parties representatives
- Expand product application to new industries
- Develop the core positioning and messaging for our products

THE SUCCESSFUL CANDIDATE WILL POSSESS THE FOLLOWING QUALIFICATIONS:

- Minimum of 5 years' experience as a Product Manager or equivalent
- Demonstrated knowledge of the industries and markets that utilize our products
- Bachelor's degree in Mechanical Engineering or equivalent
- Technical background, with experience in RTO's and/or WESP's
- Must be able to travel 25% of the time

The APC Product Manager reports to Dan Bloom, Chief Technical Officer.

We are an equal opportunity employer, and offer a competitive salary and benefits package.

Please send resume and references to:

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